#### Mclean, Josh

From:	Anil Varma <a.varma@harrisonvarma.co.uk></a.varma@harrisonvarma.co.uk>
Sent:	04 August 2020 16:03
То:	Mclean, Josh; Gaudin, Fabien
Cc:	Andy Goodchild (agoodchild@wolffarchitects.co.uk);
Subject:	FW: 84 West Heath Road - Consultation Dates

Dear Fabien

I hope you are ignoring emails whilst you are on hols! This is for when you get back.

Please see below. You are correct - Councillors want to be directly involved.

We have a virtual meeting with Cllr Zinkin tomorrow. We will record the minutes – but I am not sure if it is the right etiquette for us to copy you in. Please let me know if we should send you the minutes.

Cllr Ryde would like a Teams meeting with me, Andy Goodchild and you present. Please can Josh come back to us with some alternate times early in the week you are back.

Sincerely

Anil Varma

From: Alex Wright <alex.wright@kandaconsulting.co.uk></alex.wright@kandaconsulting.co.uk>	
Sent: 04 August 2020 14:22	
To: Anil Varma <a.varma@harrisonvarma.co.uk>;</a.varma@harrisonvarma.co.uk>	<pre>@kandaconsulting.co.uk&gt;; Andy Goodchild</pre>
<agoodchild@wolffarchitects.co.uk></agoodchild@wolffarchitects.co.uk>	

Subject: RE: 84 West Heath Road - Consultation Dates

Thanks, Anil.

I am calling Cllr Zinkin at 3pm to discuss next steps.

Cllr Ryde who is also chair of planning would like a meeting but it needs to be with officers. Can whoever has the best rapport with the case officer/Fabien please get in touch with them to help get it arranged?

Alex

#### Mclean, Josh

From: Sent: To: Cc: Subject: Andy Goodchild <agoodchild@wolffarchitects.co.uk> 03 August 2020 15:23 Mclean, Josh 84 West Heath Road & Barons Court, 56 TBA

Hi Josh,

Thanks again for your time on Friday, it was a very helpful meeting to assist in moving these projects forward.

Anil has asked that I chase you up for the PPA agreements for both these sites so that he can give a little more clarity to the funders on the timescales.

Please let me know if you have any queries in relation to this that I can assist you with.

Regards,

#### Andy Goodchild

On Behalf of Wolff Architects Ltd.



### **London** 16 Lambton Place Notting Hill London W11 2SH T +44 (0)20 7229 3125

**Oxford** Chandos Yard 83 Bicester Road Long Crendon HP18 9EE T +44 (0)1844 203310

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#### Mclean, Josh

From:	Anil Varma <a.varma@harrisonvarma.co.uk></a.varma@harrisonvarma.co.uk>
Sent:	31 July 2020 16:26
То:	Gaudin, Fabien; Mclean, Josh
Cc:	
Subject:	Heathside 84 West Heath Rd London NW3

#### Dear Fabien and Josh

Thank you for your time earlier today. On our side , we have agreed to do the following:

- 1. Affordable Housing
  - a. will send you a written proposal explaining his logic so you can understand this better. He is more than happy to meet with your housing officers to go through this.
  - b. As this is fundamental to design, we would like to have this covered before our next meeting.
  - c. We have agreed to pay the costs for your external viability assessor to go through the DS2 proposals in detail. Josh, please can you confirm which firm and costs. We will then pay this should expedite matters.
- 2. Site Coverage
  - a. Andy Goodchild presented the analytical information.
  - b. You would like the analysis to extend along West Heath Rd until East Heath only on the Barnet side.
  - c. We will also consider a reduction in the building footprint and the impact to the apartment layouts.
- 3. Heights
  - a. We presented the analysis but you prefer a more localised approach.
  - b. The key buildings being the "Sugar Cubes" houses, Oracle Apartments and Oak Lodge.
  - c. The drone video shows that neighbours have limited views of the proposed building. Any potential overlooking issues will be resolved by amending designs accordingly.
  - d. The loss of a floor is not in our view required and will have a far too dramatic impact on the viability of the scheme. I have asked Andy to consider more setbacks to alleviate your concerns as our preferred solution.
- 4. Urban Design Officer's input
  - a. We will liaise with **and copy** in Josh to organise an online meeting. I think that this would be beneficial to us to have him support the scheme.
- 5. Consultation with Neighbours
  - a. We have retained Kanda Consulting to advise us using accepted best practise.
  - b. They have written to neighbours within a quarter mile radius inviting them to a preliminary presentation. We then expect to have two further follow up meetings. The aim is to ensure that neighbours are listened to and feel that they have participated in the planning development phase.
  - c. Kanda will also write to local Councillors although it is unlikely they will participate in this process.
- 6. Actions for Josh
  - a. 1.b above
  - b. Please can Josh arrange the next meeting for mid-week w/c 17<sup>th</sup> August 2020.

#### Regards

Sincerely

Anil Varma

a.varma@harrisonvarma.co.uk



Harrison Varma Limited and Buxmead LimitedUnit 1 South, Oxgate Centre, Oxgate Lane,London NW2 7JA020 8883 6600harrisonvarma.co.ukbuxmead.co.uk



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#### Carter, Richard

From:	Andy Goodchild <agoodchild@wolffarchitects.co.uk></agoodchild@wolffarchitects.co.uk>
Sent:	31 July 2020 13:39
To:	Mclean, Josh; Gaudin, Fabien
Cc:	Anil Varma;
Subject:	84 West Heath Road - Pre-App 2 information

Dear Fabien & Josh,

Ahead of our meeting at 2pm, please find attached:

- Site Analysis document
- Outline affordable housing option
- Affordable housing presentation form DS2

Can you please confirm receipt of these documents

Many thanks,

Regards,

Andy Goodchild On Behalf of Wolff Architects Ltd.



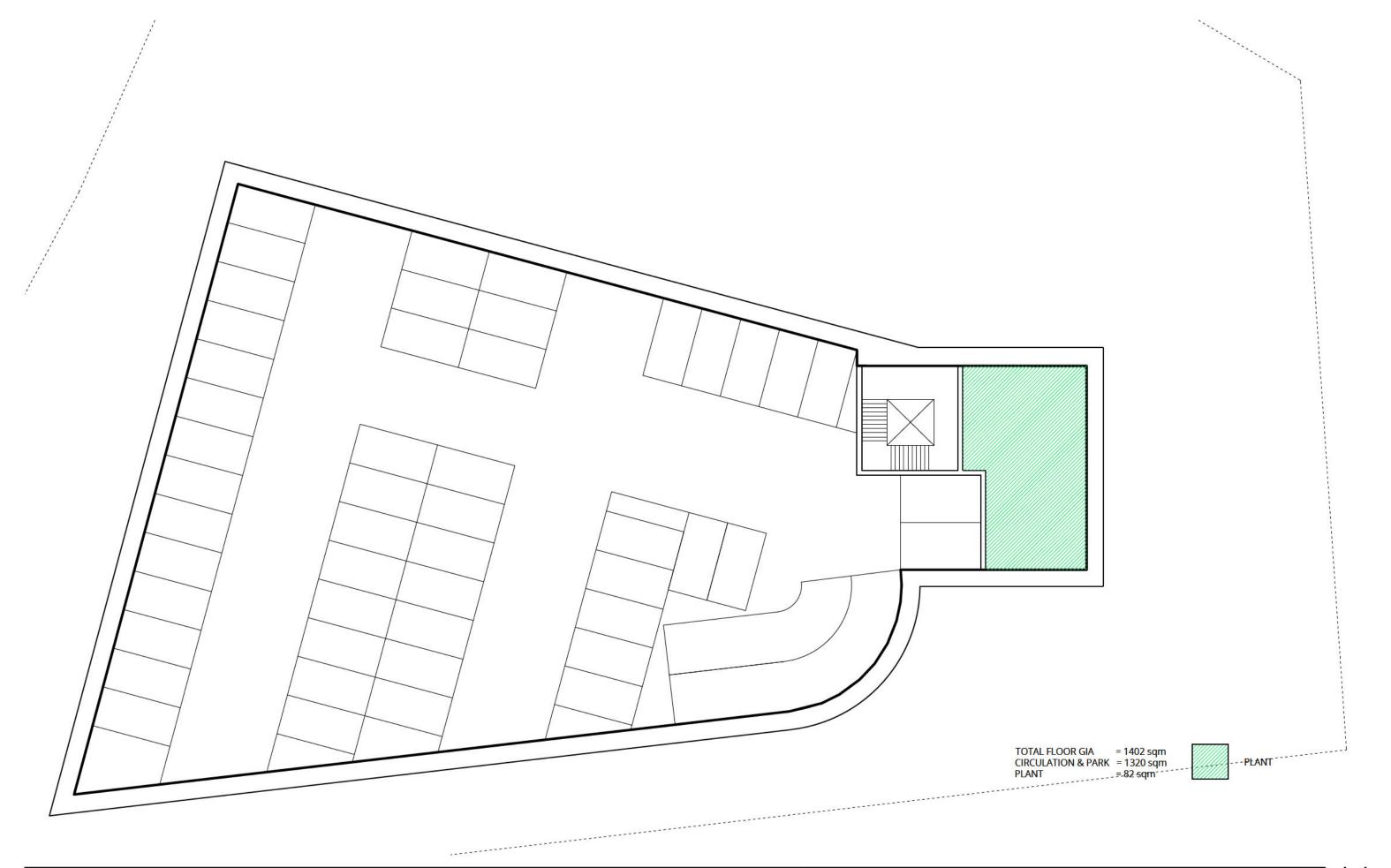
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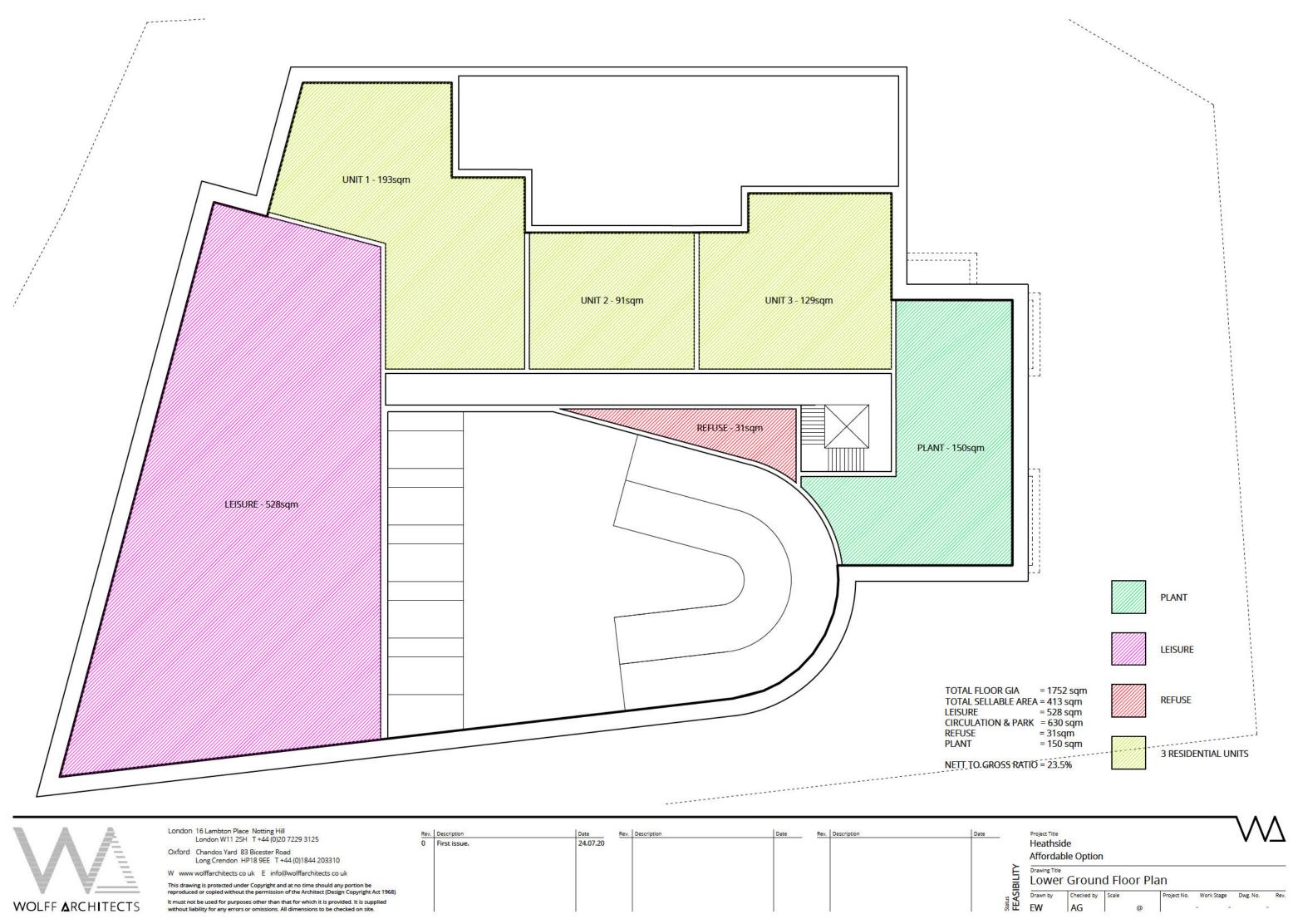
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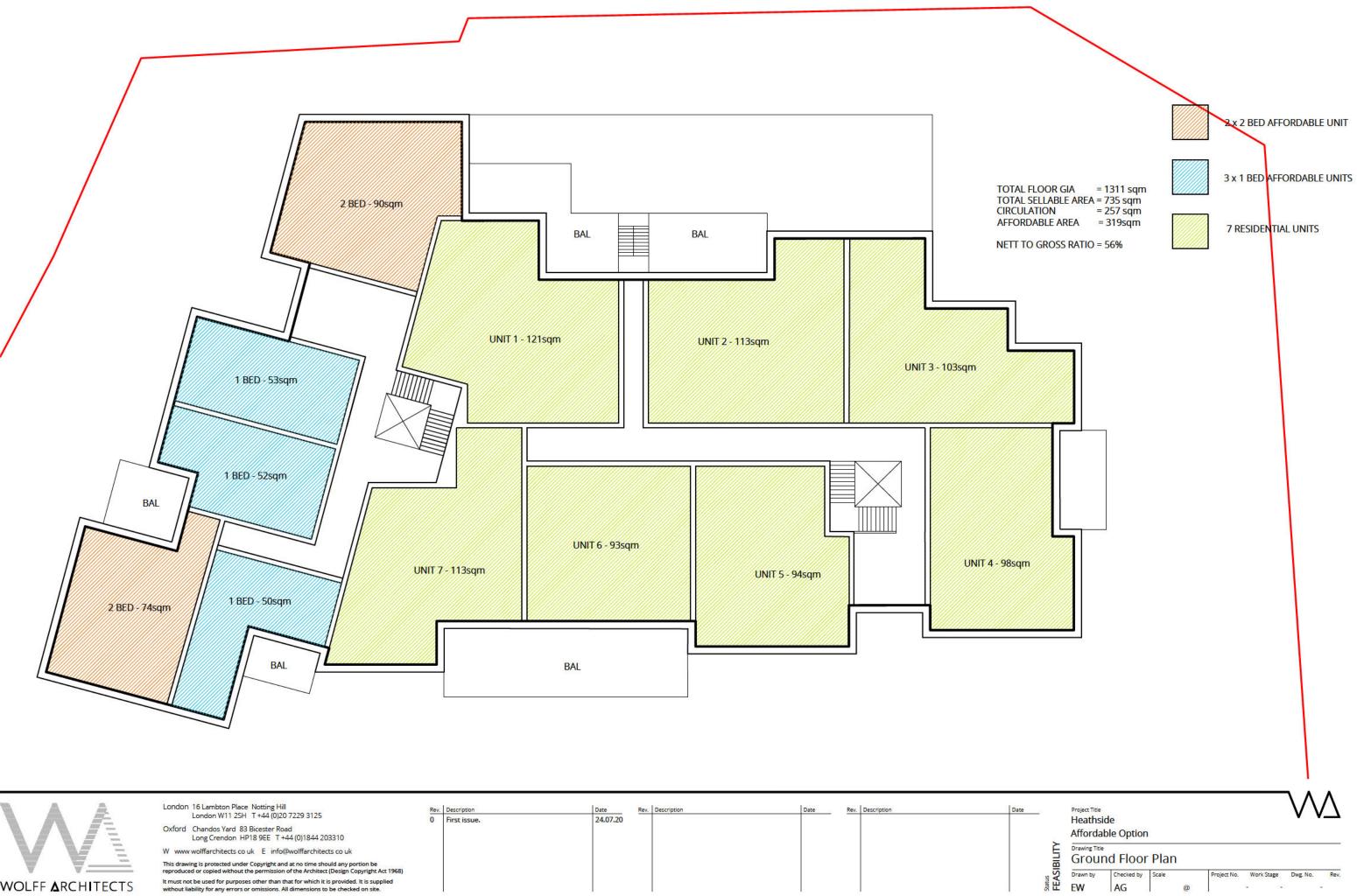
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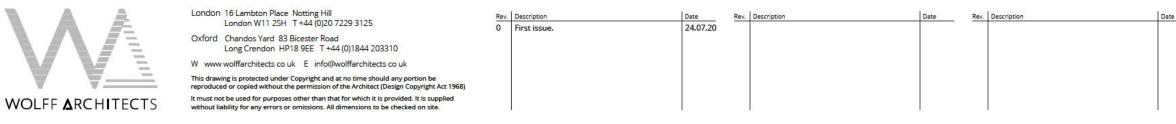
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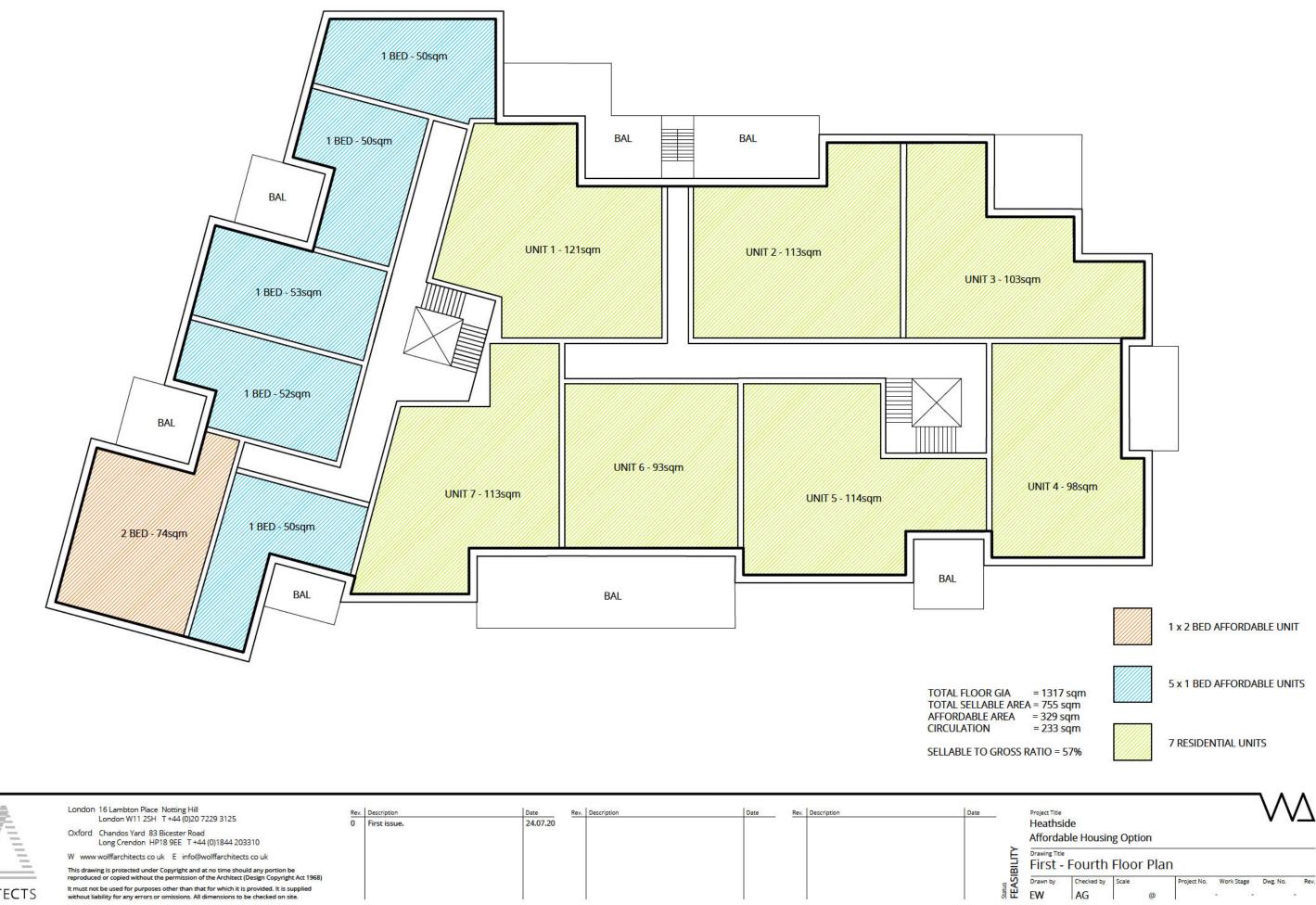
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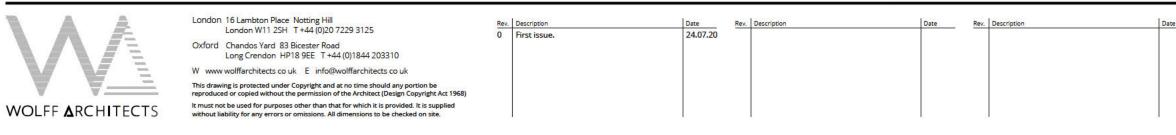


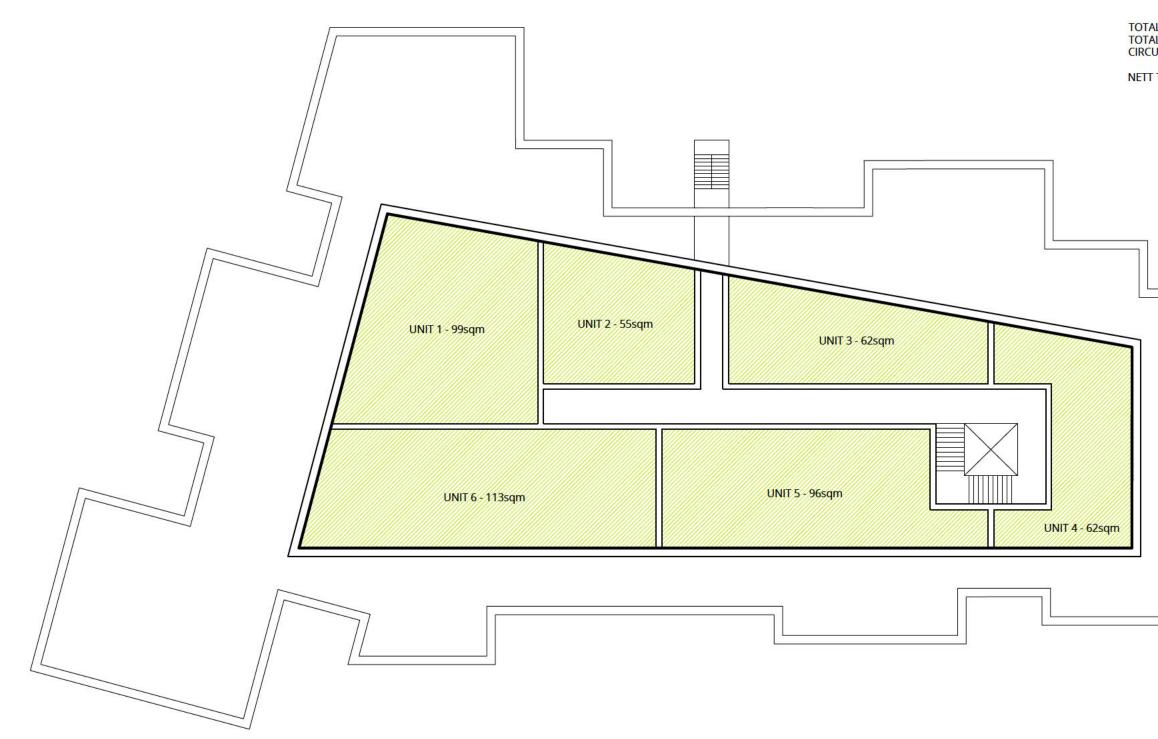
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TOTAL FLOOR GIA= 599 sqmTOTAL SELLABLE AREA= 487 sqmCIRCULATION= 112 sqm

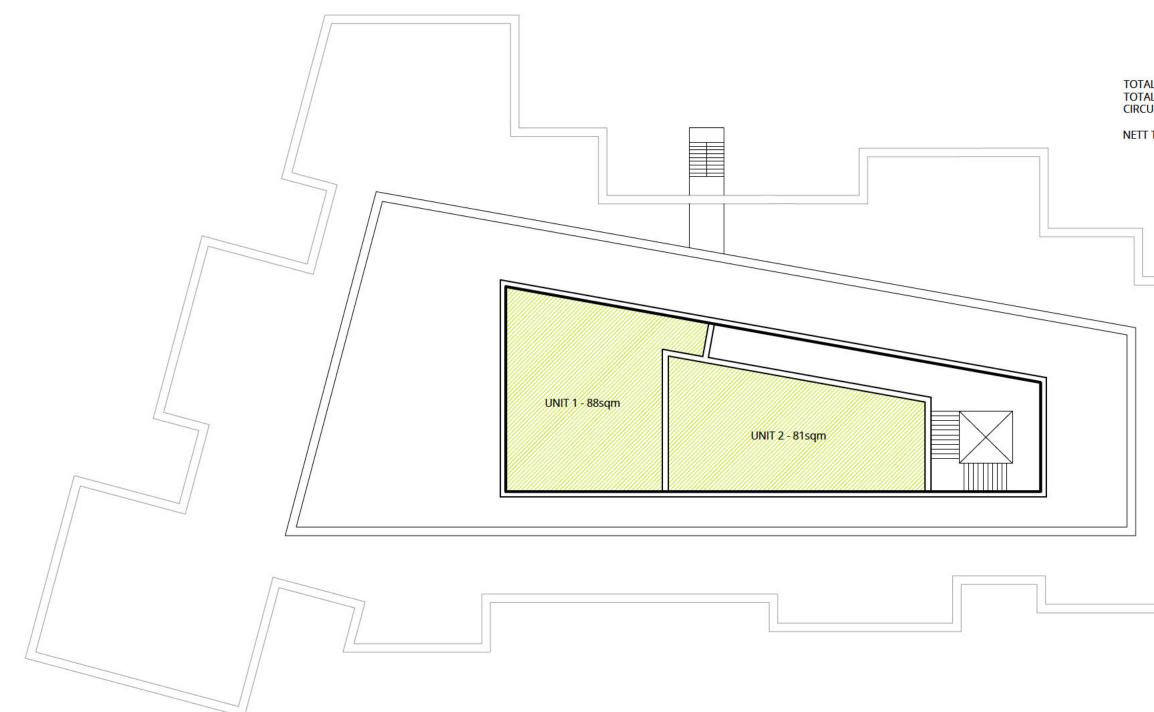
NETT TO GROSS RATIO = 81%



**6 RESIDENTIAL UNITS** 



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TOTAL FLOOR GIA= 235 sqmTOTAL SELLABLE AREA= 169 sqmCIRCULATION= 66 sqm

NETT TO GROSS RATIO = 72%



**2 RESIDENTIAL UNITS** 



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# 84 WEST HEATH ROAD

# SITE ANALYSIS & CONTEXT APPRAISAL



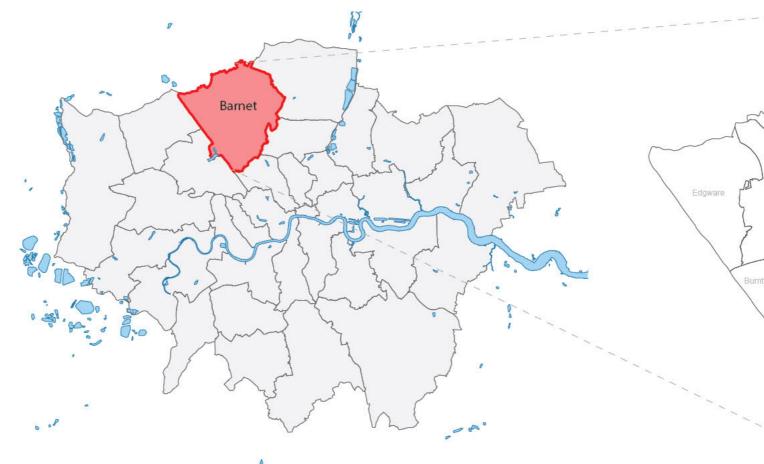
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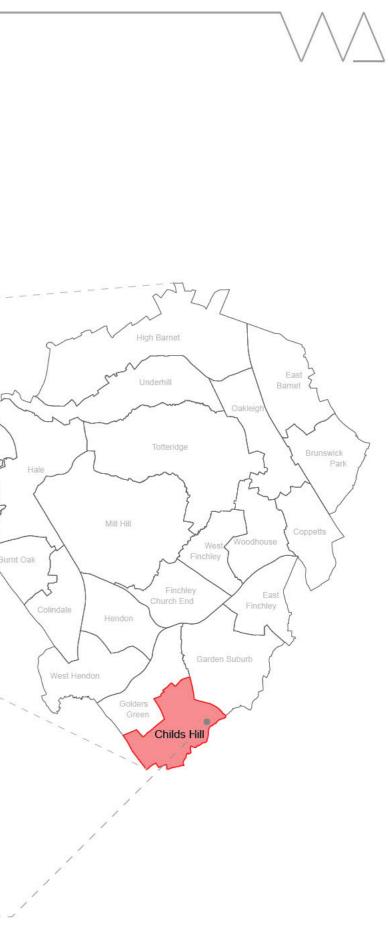
#### SITE ANALYSIS

- 1. THE EXISTING SITE
- 2. The Existing Development constraints
- 3. THE SURROUNDING FOOTPRINT RATIO ANALYSIS
- 4. THE SURROUNDING BOUNDARY DISTANCES
- 5. CONTEXT BUILDING HEIGHTS

#### **BUILDING USE ANALYSIS**

- 6. PROPOSED FOOTPRINT AND USES
- 7. Affordable Housing







### 1. THE EXISTING SITE

- The site is located off West Heath Road, NW3 7UJ.
- To the north the site borders Eden Close, a private gated road.
- To the south the site borders the rear gardens of the houses located on Westover Hill, another private gated road and 'Heath West' a group of new build luxury houses.
- The boundaries of the site are heavily planted with mature trees and high hedgerows which limits views onto the site from the public realm.
- The site is not located in a Conservation Area.
- The existing building is not Listed nor Locally Listed



### 2. THE EXISTING DEVELOPMENT CONSTRAINTS







3. The Surrounding Footprint Ratio Analysis



Existing Plot Analysis Diagram





PLOT TO FOOTPRINT RATIO BELOW 25% PLOT TO FOOTPRINT RATIO 25% - 35% PLOT TO FOOTPRINT RATIO ABOVE 35%

AVERAGE PLOT TO FOOTPRINT RATIO = 30%

4. The Surrounding Boundary DISTANCES



Existing Boundary Distances Diagram



#### DISTANCE TO BOUNDARIES



**3m BUILDING LINE TO BOUNDARY** 10m BUILDING LINE TO BOUNDARY 15m BUILDING LINE TO BOUNDARY 20m BUILDING LINE TO BOUNDARY — 30m BUILDING LINE TO BOUNDARY



### 5. CONTEXT BUILDING HEIGHTS



5

5

(4)



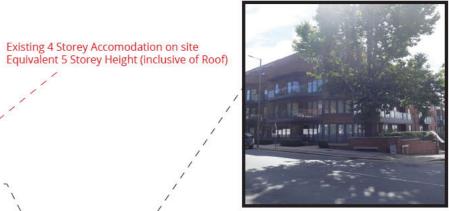
5 Storeys

5

6

6

6 Storeys





5 Storeys



5/6 Storeys









No. of storeys above ground

(2

10 Storeys

5 Storeys

4 Storeys

5 Storeys



5 Storeys



6 Storeys



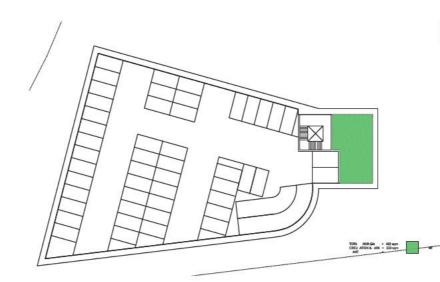


### 6. PROPOSED FOOTPRINT AND USES

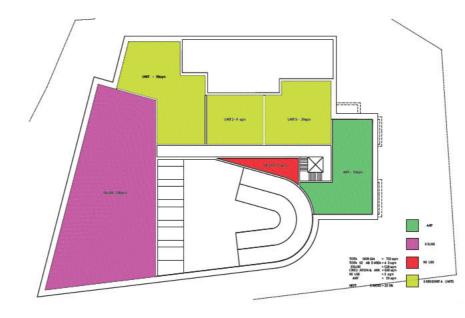




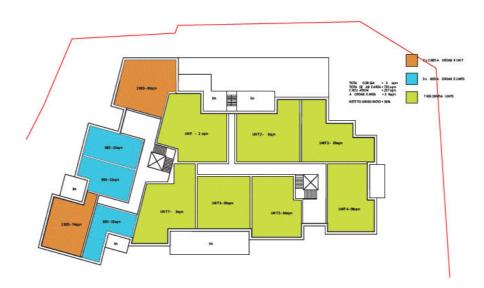
## 7. AFFORDABLE HOUSING



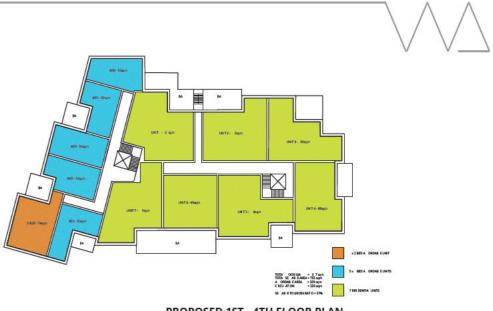
PROPOSED BASEMENT PLAN

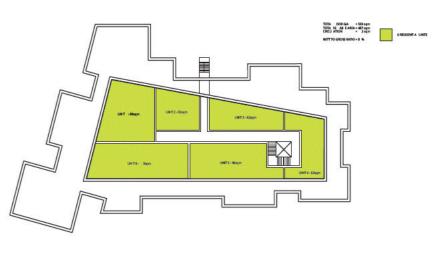


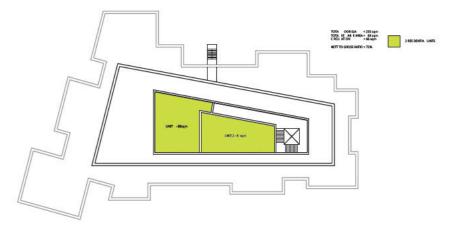
PROPOSED LOWER GROUND FLOOR PLAN



PROPOSED GROUND FLOOR PLAN









#### PROPOSED 6TH FLOOR PLAN

#### PROPOSED 5TH FLOOR PLAN

PROPOSED 1ST - 4TH FLOOR PLAN

# **84 WEST HEATH ROAD**





Affordable Housing Considerations

**LB Barnet Pre Application Meeting** 

31 July 2020

# Contents



- 1. DS2 Experience
- 2. Policy Position
- 3. Exploring On-site Affordable
- 4. Initial Viability Thoughts
- 5. Quantum of Affordable and RP Demand
- 6. Value for Money
- 7. Initial Conclusions

# **DS2** Experience



- Advise on affordable housing delivery in LB Barnet and as part of high value residential developments elsewhere in London
- LB Barnet
  - 54 Bishops Avenue (Finchatton)
  - Brent Cross South (Argent)
  - Brent Cross North (Hammerson)
  - BT Exchange, Edgeware Road (Telereal Trillium)
- High Value Residential in London
  - Various developments in high value parts of RBK&C, Camden, Westminster, and the City of London

# **Policy Position**



- LBB Core Strategy DPD and Development Management Polices DPD (2012)
- Seek 40% affordable 60/40 split between Social/Affordable Rent and Intermediate
- Preference for on-site delivery
- Off-site and PIL only accepted where exceptional reasons prevent on-site delivery
- Affordable obligations subject to viability

# **Exploring On-Site Affordable**



- No flexibility for multiple buildings
- Separate affordable core possible but affordable would still share cost of
  - High specification / high build cost of overall building
  - Shared high quality external amenity, security, basement, M&E, sustainability costs etc (both upfront and ongoing)
  - High value nature of area / proposed development naturally derives high service charges and a separate affordable core only has a marginal impact in lower these for an RP
- As such level of service charge for affordable will be high and will impact of affordability to end-users (be that Low cost rent or Intermediate)
- RPs will have concerns about level of service charges and affordability

# **Initial Viability Thoughts**



- A theoretical affordable scheme has been drawn up
- We have appraised this based on the normal planning viability parameters
- Impact of on-site affordable on overall viability considerable given
  - Will result in lower market values
  - Will result in a slower rate of sale
  - Requires a less efficient design given the need for an additional core
  - The high service charge impacts on the value of the affordable (in effect making it worthless)
- The theoretical affordable scheme is unviable

# Quantum of Affordable and RP Demand

# DS2<sup>®</sup>

- In theory
  - If a nominal number of affordable units could be delivered on-site
  - And if the scheme could remain viable
- Concerns remain
  - RPs require a minimum number of units due to
    - Management and maintenance efficiencies
    - Best use of the development teams time and resource in "securing" deals
- Unless the scheme is offering at least 10-15 units, no RP will be interested and, even then, the service charge issue highlighted above will remain

# Value for Money



- Based on the initial planning viability appraisal work we have undertaken the cost to convert a single market unit into on-site affordable unit is c. £1.25m - £1.5m
- LBB need to consider if this represents value for money or if this could be better spent delivering more affordable housing elsewhere
- £1.5m could deliver
  - 21 units affordable units based on the GLA grant per unit of £70k available to RPs
  - 15 units affordable units based on the GLA grant per unit of £100k available to LBB / Open Door Homes
  - 3 units of affordable via LBB's open market Acquisitions Programme (assuming each unit costs the average house price in Barnet)

# **Initial Conclusions**



- Whilst on-site affordable in theory possible to "design"
  - Not practical
  - Not affordable
  - Not viable
  - There would be no demand for it
- Monies available for affordable could
  - Deliver much more
  - Off-site or PIL options present far better value for money