Date	Nature of Interaction	Notes / Details of Correspondence	Reason for exemption
07/07/2021	Meeting (introduction)	Attendees: Tobias Uller and from Open Infra Adam Driscoll from Barnet Council, and from Inner Circle Consulting (seconded to Barnet Council as Gigabit Programme Project Manager) Agenda: There was no set agenda, just an 'introductory meeting'. Notes: TU - Introduction to Open Infra as a company and the way they operate in Sweden and globally TU - Explained the company's interest in Barnet as a location for Fibre Broadband investment TU - Conversation about how they would deliver broadband in Barnet and steps they needed to take in order to be ready to deliver (code powers, subcontractoretc) AD highlighted the Gigabit Broadband Programme and adopted Wayleave Framework model available to the company. Council interest in their plan to invest within the borough was indicated and they were encouraged to see Barnet as a potential home for UK investment plans. AD suggested that options for a pilot area within the borough be explored to consider areas that would maximise their potential to impact streets with currently poorer quality broadband speeds. Details of the exchanges available to Open Infra from which to build a network were requested. AD highlighted the opportunities from co-locating / delivering EV charging network alongside broadband.	Document shared Commercially Confidential and personal data
07/07/2021 - 08/07/2021	Emails	Correspondence further to meeting (actions) From: @innercircleconsulting.co.uk> Date: Thursday, 8 July 2021 at 12:58 To: @openinfra.com>, Tobias Uller <tobias.uller@openinfra.com> Cc: "Adam.Driscoll@barnet.gov.uk" <adam.driscoll@barnet.gov.uk>,</adam.driscoll@barnet.gov.uk></tobias.uller@openinfra.com>	

@innercircleconsulting.co.uk> **Subject:** Re: Barnet Council - Open Infra / intro meeting // summary for adding Tobias and thanks Tobias for the map. We will have a look into it and will come back to you on that. In the meantime please find attached the full documentation of the framework agreement with all templates an annexes. We can have a quick call if you need any explanation regarding the structure: Framework agreement Annex B – Annex C – Annex D -Annex E – Annex G -Annex H-Thanks, @innercircleconsulting.co.uk> From: Date: Wednesday, 7 July 2021 at 16:45 To: @openinfra.com> Cc: "Adam.Driscoll@barnet.gov.uk" <Adam.Driscoll@barnet.gov.uk>, @innercircleconsulting.co.uk> **Subject:** Barnet Council - Open Infra / intro meeting // summary **please forward the message to Tobias as we don't have his email address available ** Tobias, Dear

		It was great meeting you today. The discussion was really useful and thank you for introducing your company and your approach. Please let me summarise the actions we have agreed on our meeting today: - sending the framework documentation including updated asset list to Jan and Tobias - @TU	
08/07/2021	Email	Correspondence regarding exchange access points available to Open Infra From: Tobias Uller <tobias.uller@openinfra.com> Sent: 08 July 2021 11:56 To: Driscoll, Adam <adam.driscoll@barnet.gov.uk>; Cc: @openinfra.com> Subject: Exchange points Barnet Hi lads, Thank you for the meeting yesterday, I have spoken to our owners and they are very excited about where this discussion might lead. Attached in this email are a simple map over the main exchange points I know about today from</adam.driscoll@barnet.gov.uk></tobias.uller@openinfra.com>	Blacked out email text and document shared Commercially Confidential and personal data

		. Is this enough for you to look into potential areas to start with? You can have in your mind that anywhere close to these exchange points are a good place to start. If you prefer mapped areas (polygons) I can provide that as well. When can you send me the draft over the frame-agreement? Have a great day! Best Regards / vänliga hälsningar, Tobias Uller Project manager openinfra.com	
28/07/2021 - 03/08/2021	Emails	Correspondence regarding the opportunity of co-delivering EV charging alongside broadband network/cabling Från: Tobias Uller <tobias.uller@openinfra.com> Datum: tisdag, 3 augusti 2021 15:25 Till: @innercircleconsulting.co.uk>, @openinfra.com> Kopia: Adam.Driscoll@barnet.gov.uk <adam.driscoll@barnet.gov.uk>, @innercircleconsulting.co.uk> Ämne: Sv: Barnet Council - Open Infra / intro meeting // summary Hi I'm well thank you, I hope you are well to. I have discussed it with the people around the company group that are working with the EV charging point developing. They are not ready at this stage to launch in a new country. We can still consider to cooperate with a developer in EV charging to help the council and dig the cables down if you have any local providers in mind.</adam.driscoll@barnet.gov.uk></tobias.uller@openinfra.com>	

Attached is a map with two areas that we could do as a pilot. The areas are situated close to the exchange point in Mill Lane. The connectivity is not good in this area which you can see at this website that shows the different broadband deals that the residents can purchase and also on the attached picture.

https://www.broadbandchoice.co.uk/compare/broadband/barnet/

Do you have any other areas in mind when it comes to connectivity issues or is this ok for you?

Best Regards / vänliga hälsningar,

Tobias Uller

Project manager | openinfra.com

@innercircleconsulting.co.uk>

Datum: onsdag, 28 juli 2021 10:36

@openinfra.com>, Tobias Uller

<tobias.uller@openinfra.com>

Kopia: <u>Adam.Driscoll@barnet.gov.uk</u> < <u>Adam.Driscoll@barnet.gov.uk</u> >,

@innercircleconsulting.co.uk>

Ämne: Re: Barnet Council - Open Infra / intro meeting // summary

Hi Tobias,

I hope you are both well.

Before I would start arranging the follow up meeting for the 2nd half of August, I would like to check with you followings:

- Have you discussed internally the possibility of cooperating with EV charging point developer company? Depending on your feedback we would invite colleagues from the highways team and who are coordinating the EV work.
- We have received your map about the exchanges. Could you please send us a map where you are suggesting areas with connectivity issues for the pilot?

Let me know if you have any questions.

		Thanks,	
		SENIOR CONSULTANT	
04/08/2021	Emails	Correspondence regarding the scope of the proposed pilot area in Mill Hill	Document shared
		From: Tobias Uller <tobias.uller@openinfra.com></tobias.uller@openinfra.com>	Commercially
		Sent: 04 August 2021 12:48 To: Driscoll, Adam <adam.driscoll@barnet.gov.uk>; @openinfra.com> Cc: @innercircleconsulting.co.uk></adam.driscoll@barnet.gov.uk>	Confidential
		Subject: Sv: Barnet Council - Open Infra / intro meeting // summary	
		Hi Adam,	
		Good to hear that you find our methods interesting. Phase 1 and Phase 2 are just the first two phases. We have already extended the area and will go on with phase 3,4,5 and so on if the community are interested in our product.	
		On the attached picture you can see the extended area we have a plan for already which is the green polygon. Phase 1 and 2 are just the two areas we plan on starting with. We can always change the order and do your suggested area as phase 2, but we need to start with phase 1 because it's the are closest to the exchange point.	
		Best Regards / vänliga hälsningar,	
		Tobias Uller	

Project manager | openinfra.com

Från: Driscoll, Adam <Adam.Driscoll@barnet.gov.uk>

Datum: onsdag, 4 augusti 2021 11:42

Till: Tobias Uller <tobias.uller@openinfra.com>,

@openinfra.com>

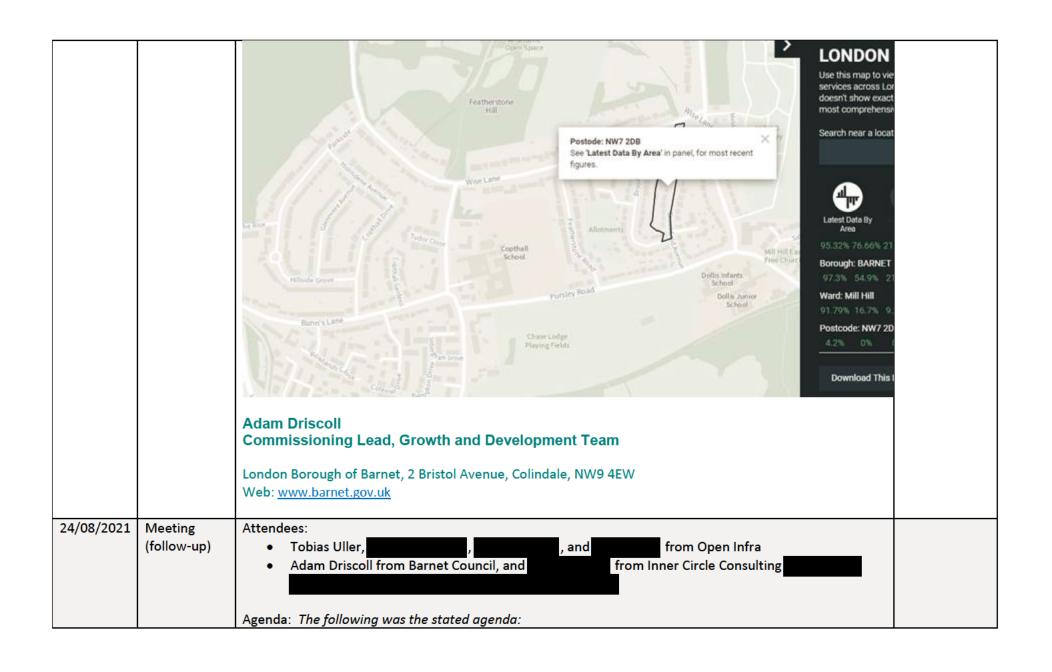
Kopia: @innercircleconsulting.co.uk>

Ämne: RE: Barnet Council - Open Infra / intro meeting // summary

Hi Tobias,

Really interesting to see how you are looking at the quality of service on offer and have identified that Mill Hill is an area that doesn't currently have faster broadband alternatives. I like the look of the Phase 1 and 2 pilots, but may I suggest you expand the scope of the areas you are looking at for each of these stages, to make the most of the planning and partnership working.

Can I also suggest you take a look at the Pursley Road area near Dollis Infant School as we've had a number of residents and staff who live in that location talking about the very poor broadband speeds (currently they get between 10 and 30MB maximum speeds). The <u>Connected London portal</u> can help you identify by postcode those areas where demand is likely to be highest, an example location is shown below:



		1. Feedback on potential pilot area	
		2. Feedback on framework documentation	
		3. Next steps	
		4. AOB	
		Notes:	
		 A document was shared with images of proposed pilot area for resident market engagement. AD suggested expansion of the initial proposed pilot area into a neighbouring area with currently poor-quality broadband speeds. Opportunity to secure information about Digital Exclusion through the consultation work proposed by Open Infra was discussed. Agreed to develop 1-2 questions that could be included within the survey activity and the results of such surveying shared back with the council. Agreed that such survey activities would be provided free of charge. Noted that survey respondents would need to be informed that survey results for the relevant questions would be shared with Barnet Council. 	
26/08/2021	Emails	Correspondence regarding Pilot Area	Blacked out email text
27/08/2021		From: @openinfra.com>	Commercial
		Sent: 27 August 2021 12:57	Confidentiality
		@Barnet.gov.uk>	and personal
		@innercircleconsulting.co.uk>; Driscoll, Adam <adam.driscoll@barnet.gov.uk>;</adam.driscoll@barnet.gov.uk>	data
		@Barnethomes.org> Subject: Sv: Barnet - Open Infra / Social Housing in the pilot area	
		Sabjection Same open mina / Secial risasing in the photonea	
		Hi	
		Thursday 2nd September works perfect for me. Should we say 3.30 pm? Feel free to invite me to a	
		teams meeting or whatever video conference software you work with. 🙂	

I look forward to our meeting. Best, @Barnet.gov.uk> Från: Skickat: den 27 augusti 2021 12:55 @openinfra.com> Till: Kopia: @innercircleconsulting.co.uk>; Driscoll, Adam <Adam.Driscoll@barnet.gov.uk>; @Barnethomes.org> Ämne: RE: Barnet - Open Infra / Social Housing in the pilot area Nice to connect with you! I work with Adam and (cc'd) to coordinate the rollout of fibre broadband in the and also borough and make sure its supporting our mission to improve digital inclusion. We're keen to learn more about the barriers local people face to getting online so it would be great if Fay and me could meet you to discuss the survey in more detail and what data we could capture. Next week is quite tight as we have a bank holiday on Monday but are you free Thursday 2 September after 3.30 pm? I'm on leave after that so the next date would be the week of 13 September - Tuesday 14, 9 to 2 pm, Thursday 16, 9 to 2 pm or 3 to 5.30 pm or anytime Friday 17. Thanks and best regards, @openinfra.com> From: **Sent:** 27 August 2021 09:58 @innercircleconsulting.co.uk> Cc: Driscoll, Adam <Adam.Driscoll@barnet.gov.uk>; @openinfra.com>;

Tobias Uller <tobias.uller@openinfra.com>

Subject: Sv: Barnet - Open Infra / Social Housing in the pilot area

Hi everybody, thanks for the meeting.

Thank you so much for that map, it definitely helps.

@Driscoll, Adam I would love to talk to whomever is a representative of the Digital Inclusion group and how we can help each other with communicating information about Digital Inclusion and it's importance. Also if we (Open Infra) should include some short survey-like questions for customers while we inform about the new Digital Infrastructure that we are building. It'd be great to set up a teams meeting asap so I can start planning on my end for how we include this in the campaign so it's not an after thought. ©

Med vänlig hälsning / Kind regards

Projektledare | openinfra.com

Från: @innercircleconsulting.co.uk>

Skickat: den 26 augusti 2021 18:44

Till:

.Driscoll@barnet.gov.uk>;

@openinfra.com>; Tobias Uller <tobias.uller@openinfra.com>

Ämne: Re: Barnet - Open Infra / Social Housing in the pilot area

Hi

We have looked into the connectivity in the pilot areas and prepared the below map. This might be useful for you as well.

Thanks,

[Map removed]
SENIOR CONSULTANT
From: @innercircleconsulting.co.uk> Date: Thursday, 26 August 2021 at 15:22
To: @openinfra.com" @openinfra.com> Cc: "Driscoll, Adam" < Adam.Driscoll@barnet.gov.uk>, @openinfra.com" @openinfra.com>, Tobias Uller < tobias.uller@openinfra.com> Subject: Barnet - Open Infra / Social Housing in the pilot area
Hi Daniel,
Please note we have checked the pilot area and the following council properties are within the boundary:
While there is no urgency on the framework to be signed prior the pilot we could progress on that topic as well to be in a good position once it will be required.
Thanks,

13/09/2021	Emails	Correspondence regarding Survey wording	
- 02/11/2021		Sent: 02 November 2021 10:51 To: Cc: @openinfra.com Subject: RE: Barnet Pilot area 1	
		Hope you're well.	
		Sorry for not getting back to you on the use of the Barnet logo. I didn't get a final answer from Barnet's corporate communications team, but the wording we agreed on was fine.	
		How is the resident engagement work going? Have you had a positive response and have you had many people complete the survey?	
		Thanks,	
		From: @openinfra.com> Sent: 05 October 2021 16:44 To: @Barnet.gov.uk>; @openinfra.com>; Driscoll, Adam	
		<adam.driscoll@barnet.gov.uk< a="">; Tobias Uller (Co: @openinfra.com> Subject: Sv: Barnet Pilot area 1</adam.driscoll@barnet.gov.uk<>	
		Hi Thank you for the feedback, we think these suggestions are great. I have updated the insert. Please see	

attached PDF.

I also added the Barnet Borough logo on the insert, are you OK with this?

Best regards,

Från: @Barnet.gov.uk>

Datum: tisdag, 5 oktober 2021 15:44

<u>@openinfra.com</u>>,

Driscoll, Adam < Adam.Driscoll@barnet.gov.uk>, Tobias Uller < tobias.uller@openinfra.com>,

Barnethomes.org>

Kopia: @openinfra.com>

Ämne: RE: Barnet Pilot area 1

Hi ,

Thanks for sharing this and glad you've had a positive response from residents, but I was expecting to see this pdf before you started distributing. I think it's largely fine but a few edits below, if possible please:

In Spring 2022, Open Infra – a Swedish fibre broadband infrastructure provider investing in the UK [please amend if this is not accurate] - is planning to start construction of an open access fibre broadband network for residents in selected parts of Barnet.

The first phase of the project includes approximately 450 homes in your area. This project aims to provide residents and businesses with hyper fast digital connectivity to meet their needs today and tomorrow.

We're working with Barnet Council on their rollout of fibre broadband and, shortly, we will contact all property owners in the area to explain more about the possibilities and options Barnet residents will have as well as a short survey for you to complete.

Please do not hesitate to reach out if you have any questions about our open fibre infrastructure or go to www.barnet.gov.uk/broadband.

Please do start collecting answers on the survey question and feel free to feedback at any point if the question need amending.

Thanks and looking forward to seeing the results.

From @openinfra.com>

Sent: 05 October 2021 10:25

<u>@Barnet.gov.uk</u>>; <u>@openinfra.com</u>>; Driscoll, Adam

<<u>Adam.Driscoll@barnet.gov.uk</u>>; Tobias Uller <<u>tobias.uller@openinfra.com</u>>;

@Barnethomes.org>

Cc: @openinfra.com>

Subject: Sv: Barnet Pilot area 1

I have attached the final folder insert that we are using for the campaign.

We have already started speaking to the homeowners in the first pilot, most of the people that we have reached out to this far are interested in our offer.

If you would like to add something to our sales folder insert about your survey, we can do that. I was thinking that we could add something after the second paragraph, right before ("Please do not hesitate to reach out if you have any questions about our open fibre infrastructure").

Would you like for us to start collecting answers for the survey? We can go with the questions that you sent to us earlier.

Best regards,

Från: @Barnet.gov.uk>

Datum: tisdag, 5 oktober 2021 08:49

<u>@openinfra.com</u>>, Driscoll, Adam <<u>Adam.Driscoll@barnet.gov.uk</u>>,

Tobias Uller < tobias.uller@openinfra.com >, @Barnethomes.org >

Kopia: @openinfra.com>,

@openinfra.com> Ämne: RE: Barnet Pilot area 1
Harmand and
Hope you're both well.
Please could you email me the final version of the materials you'll use? Do you have a date in mind to start the door to door surveying?
Thanks,
From: @openinfra.com > Sent: 20 September 2021 14:31
To:@Barnet.gov.uk>; Driscoll, Adam < <u>Adam.Driscoll@barnet.gov.uk</u> >; Tobias Uller < <u>tobias.uller@openinfra.com</u> >;@Barnethomes.org> Cc:@openinfra.com>;@openinfra.com> Subject: Sv: Barnet Pilot area 1
I'll let Jonathan send the PDF to you.
Best,
Från: @Barnet.gov.uk> Skickat: den 17 september 2021 11:22
Till: <u>@openinfra.com</u> >; Driscoll, Adam < <u>Adam.Driscoll@barnet.gov.uk</u> >; Tobias Uller < <u>tobias.uller@openinfra.com</u> >; <u>@Barnethomes.org</u> >
Kopia: @openinfra.com>; @openinfra.com> Ämne: RE: Barnet Pilot area 1

	Thanks Are you happy to circulate the final version before you print? I'd like to quickly run it past our comms team.
	Thanks,
	From: @openinfra.com> Sent: 17 September 2021 09:38 To: @Barnet.gov.uk>; Driscoll, Adam < Adam.Driscoll@barnet.gov.uk>; Tobias Uller < tobias.uller@openinfra.com>; Cc: @openinfra.com>; Subject: Sv: Barnet Pilot area 1
	Thank you this was great! ① We've changed our information. Med vänlig hälsning / Kind regards
	Projektledare openinfra.com SWE
	Från: Skickat: den 13 september 2021 19:13 Till: Driscoll, Adam < Adam.Driscoll@barnet.gov.uk >; Tobias Uller < tobias.uller@openinfra.com >; @openinfra.com >; Kopia: @openinfra.com >; @openinfra.com >; Amne: RE: Barnet Pilot area 1
	Many thanks for sharing this, . I have a few suggested edits to the text on the Sales Folder Insert.

During the spring of 2022 Open Infra are is planning to start construction of an open access fibre infrastructure for residents in selected parts of Barnet. The first phase of the project includes approximately 450 homes in your area.

This privately funded development has the aim of providing aims to provide residents and businesses with the best digital possibilities for the services of today as well as tomorrow. Within short Shortly, we will contact all property owners in the area to explain more about the possibilities and options citizens of Barnet residents will have with from the new digital fibre infrastructure.

Please do not hesitate to reach our out if you have any questions about our open fibre infrastructure.

Survey wording and questions come to you soon!

Thanks,



From: Driscoll, Adam <Adam.Driscoll@barnet.gov.uk>

Sent: 13 September 2021 13:56

To: Tobias Uller < tobias.uller@openinfra.com >;

@openinfra.com>;

@Barnethomes.org>;

@Barnet.gov.uk>

Cc: @openinfra.com>;
Subject: RE: Barnet Pilot area 1

@openinfra.com>

All looking good folks. Great partnership working. Thanks.

Adam Driscoll

Commissioning Lead, Growth and Development Team

London Borough of Barnet, 2 Bristol Avenue, Colindale, NW9 4EW

Tel: | Web: www.barnet.gov.uk

From: Tobias Uller <tobias.uller@openinfra.com>

Sent: 13 September 2021 12:20

@openinfra.com>;

@Barnethomes.org>

@Barnet.gov.uk>; Driscoll, Adam <Adam.Driscoll@barnet.gov.uk> @openinfra.com>; Cc: @openinfra.com> Subject: Sv: Barnet Pilot area 1 There is an spelling error in the Sales folder insert. Down in the right corner does it say Open Infra LLC where it should be Open Infra Ltd. Please change that. Thank you! Best Regards / vänliga hälsningar, **Tobias Uller** Project manager | openinfra.com tobias.uller@openinfra.com Från: @openinfra.com> Datum: måndag, 13 september 2021 13:10 @Barnethomes.org>, Till: @Barnet.gov.uk>, Driscoll, Adam <Adam.Driscoll@barnet.gov.uk> Kopia: Tobias Uller <tobias.uller@openinfra.com>, @openinfra.com> @openinfra.com>, Ämne: Barnet Pilot area 1 Hi everybody! (🙂 We are planning to start the first marketing campaign somewhere between the 20th and 27th of September, so sometime during next week or at the latest on monday of the 27th of september. We estimate that it will take approximately 6 weeks to reach every household. We might be working in the area until the middle of November. I have attached the marketing material that will be used for the pilot. This marketing material will change, pictures will most likely be changed and

even the text, depending on reactions and what we think will be benefitial for households.

		and and - let us know if you have time this week to get maybe 2-3 questions ready and we will embody it with the survey. In the pilot we will use Google form for the survey and evaluate how good that works.	
		@Driscoll, Adam is there anything that you want to add or anything we have forgotten?	
		I'm sorry for any spelling errors, my email is set to Swedish so I have no Swedish spell check. Med vänlig hälsning / Kind regards	
		Projektledare openinfra.com	
29/09/2021	Email	Correspondence regarding Barnet Wayleave Framework	Questionnaire
		[This line of correspondence/activity was paused pending identification if Open Infra planned to require access to / cabling of Barnet Council owned properties]	is in 'draft' status only - Commercially
		From: Tobias Uller <tobias.uller@openinfra.com> Sent: 27 September 2021 13:01</tobias.uller@openinfra.com>	sensitive
		To: Driscoll, Adam <adam.driscoll@barnet.gov.uk></adam.driscoll@barnet.gov.uk>	
		Subject: Questionnaire	No
		Hi Adam,	commercial o partnership
		I hope you are doing well!	arrangements have been
		We have started to contact people in the pilot, and people are very positive!	subsequently formalised.
		I have answered the first 8 questions in the questionnaire. Can you check if I have got this right or if you want more information and more details. It's not very easy to be detailed in the answers to all of this	
		questions before everything have started like I have told you before.	

	I will finish the rest of the questionnaire after you response. I hope this is ok. Have a great day!	
	Best Regards / vänliga hälsningar, Tobias Uller Project manager openinfra.com	
12/10/2021 Ema	From: @openinfra.com> Sent: 12 October 2021 14:58 To: Driscoll, Adam <adam.driscoll@barnet.gov.uk>; @openinfra.com>; Tobias Uller <tobias.uller@openinfra.com>; @Barnet.gov.uk>; @Barnet.gov.uk>; @Barnet.gov.uk>; @Barnet.gov.uk>; Perfect: Re: Barnet Pilot area 1 Perfect, thank you Project manager</tobias.uller@openinfra.com></adam.driscoll@barnet.gov.uk>	

On October 12, 2021, 2:57 PM GMT+1 adam.driscoll@barnet.gov.uk wrote:

She can email: fibre.broadband@barnet.gov.uk and someone in the team will respond.

Adam Driscoll

Commissioning Lead, Growth and Development Team

London Borough of Barnet, 2 Bristol Avenue, Colindale, NW9 4EW Tel: 020 8359 4922 | Web: www.barnet.gov.uk

<u>@openinfra.com</u>>

Sent: 12 October 2021 14:49

To: Driscoll, Adam <<u>Adam.Driscoll@barnet.gov.uk</u>>; @Barnet.gov.uk>; @openinfra.com>; Tobias Uller <tobias.uller@openinfra.com>;

@Barnethomes.org>

<u>@openinfra.com</u>>

Subject: Re: Barnet Pilot area 1

Hi Adam!

Thank you, that is great.

You can use this link: https://uk.openinfra.com/, people can easily register their interest from there.

Contact details:

info.uk@openinfra.com

+44 121 318 75 63

I got an auto reply from Oliver saying he's back in the office on Monday 18th, the resident that reached out to me would like to confirm with someone from the council that the survey that we are conducting is actually with the council. Can I give her someone else's information so she can get it confirmed?

Best regards,

Project manager

On October 12, 2021, 2:40 PM GMT+1 adam.driscoll@barnet.gov.uk wrote:

Hi

Thanks for this feedback. We will update the website with the newly emerging workstream.

Do you have a 'register your interest' webpage or email address that we can link to from the council's website?

Adam Driscoll

Commissioning Lead, Growth and Development Team

London Borough of Barnet, 2 Bristol Avenue, Colindale, NW9 4EW

Web: www.barnet.gov.uk

From: @openinfra.com>

Sent: 12 October 2021 11:21

To: @Barnet.gov.uk>; @openinfra.com>; Driscoll, Adam <Adam.Driscoll@barnet.gov.uk>; Tobias Uller <tobias.uller@openinfra.com>; @Barnethomes.org>

Cc: @openinfra.com>

Subject: Re: Barnet Pilot area 1

Hello

I hope everything is well with you.

		One of the residents in our pilot project reached out to me because she couldn't find any information about Open Infra on the council's website. Looking at the Gigabit Broadband Programme site I can see that you are listing companies that offer broadband services in Barnet: Community Fibre, Hyperoptic, G-Network, Open Reach and Virgin Media. We would appreciate if you can list Open Infra on the site as well since we are collecting answers for the survey in the area. I gave her your email address so she will probably reach out to you. Please let me know if there is anything I can do to help. Best regards, Project manager	
01/10/2021 E	Emails	Correspondence regarding contact with Highways Service	
26/10/2021		From: Tobias Uller <tobias.uller@openinfra.com> Sent: 26 October 2021 10:43</tobias.uller@openinfra.com>	
		To: @Barnet.gov.uk>	
		Subject: Sv: Meeting highway-team	
		Hi,	
		Thank you for that.	
		I just sent them an email to. Hopefully we get some response soon.	
		Best Regards / vänliga hälsningar,	
		Tobias Uller	

Project manager | openinfra.com

Från: @Barnet.gov.uk>

Datum: torsdag, 21 oktober 2021 20:38

Till: Tobias Uller < tobias.uller@openinfra.com >

Ämne: RE: Meeting highway-team

Hi Tobias,

Apologies for not responding sooner.

I did send an email to them a couple of weeks ago and another email today on your behalf but have not received any response yet. I'll let you know as soon as I hear anything.

In the meantime, you're of course welcome to try contacting them on their generic email address: highways.licensing@barnet.gov.uk

Best Regards,



From: Tobias Uller <tobias.uller@openinfra.com>

Sent: 20 October 2021 12:42

To: @Barnet.gov.uk>

Subject: Sv: Meeting highway-team



I'm sorry that I'm pushing but have you been able to talk to the highway-team yet about arranging a meeting on site in Mill Hill?

		Maybe you can just give me contact information so I can reach out to them on my own?	
		Big thank you in advance!	
		Best Regards / vänliga hälsningar,	
		Tobias Uller Project manager openinfra.com	
		From: Tobias Uller <tobias.uller@openinfra.com> Sent: 01 October 2021 10:48 To: @Barnet.gov.uk></tobias.uller@openinfra.com>	
		Subject: Meeting highway-team	
		Hi	
		Thank you for the meeting this Wednesday, it was nice talking to you!	
		Have you been able to talk to the highway-team yet about a meeting? I'm eager to make that meeting happen in the nearest future.	
		Thank you in advance!	
		Best Regards / vänliga hälsningar,	
		Tobias Uller Project manager openinfra.com	
26/10/2021	Emails	Correspondence with Highways Permitting Service [Request for conversation with Highways Permitting Team refused]	
		From: Tobias Uller < tobias.uller@openinfra.com > Sent: 26 October 2021 21:40	

@Barnet.gov.uk> Subject: Sv: Open Infra - Mill Hill Thank you for that @ Best Regards / vänliga hälsningar, **Tobias Uller** Project manager | openinfra.com tobias.uller@openinfra.com @Barnet.gov.uk> Från: Datum: tisdag, 26 oktober 2021 15:35 @openinfra.com> Ämne: RE: Open Infra - Mill Hill Tobias, If you don't hear back from anyone by the end of the week, let me know and we'll escalate it. Best Wishes, From: Tobias Uller <tobias.uller@openinfra.com> Sent: 26 October 2021 11:45 To: Highways.Licensing < Highways.Licensing@barnet.gov.uk > Cc: Driscoll, Adam <Adam.Driscoll@barnet.gov.uk>; @Barnet.gov.uk> Subject: Sv: Open Infra - Mill Hill Thank you for that

Best Regards / vänliga hälsningar,

Tobias Uller

Project manager | openinfra.com

Från: Highways.Licensing < Highways.Licensing@barnet.gov.uk >

Datum: tisdag, 26 oktober 2021 12:05

Till: Tobias Uller, Highways.Licensing < highways.licensing@barnet.gov.uk >

Kopia: Driscoll, Adam,

Ämne: RE: Open Infra - Mill Hill

Morning

Thank you for your email.

Unfortunately, in highways licensing we are unable to help with the below.

I have forwarded on your email to management to redirect to the correct team.

Kind regards



Process Support Assistant Highways Licensing



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A Please consider the environment - do you really need to print this email?

		From: Tobias Uller Sent: 26 October 2021 10:43 To: Highways.Licensing < Highways.Licensing@barnet.gov.uk > Cc: Driscoll, Adam; Subject: Open Infra - Mill Hill My name is Tobias Uller and I am the director for Open Infra Ltd. I have been in contact with Adam Driscoll and Witek Wojas earlier about a full fibre project in Mill Hill where we are currently working on sales to end customer. I would like to arrange a first meeting with the highway-team in Barnet to start the discussion about the build out of our full fibre network. Can you please help me to get in touch with the correct person for this purpose? Big thank you in advance! Best Regards / vänliga hälsningar, Tobias Uller Director, Open Infra Ltd openinfra.com	
03/11/2022	Meeting (Highways Permitting)	Meeting with highways permitting team regarding plans for Mill Hill Attendees: Tobias Uller from Open Infra and from Barnet Council Agenda: discussion regarding the build out of the full fibre network Notes:	

		 TU – updated on results of the consultation activities and updated plans for pilot area Colleagues from Barnet Council explained permitting system and requirements 	
21/12/2021	Email	Correspondence – Update and Survey Results From: Sent: 23 December 2021 16:32 To: @openinfra.com> Cc: @openinfra.com> Subject: RE: Barnet Pilot area 1 Many thanks for sharing the data and feedback Adam and in the new year and come back to you if we have any questions. Merry Christmas to you tool From: @openinfra.com> Sent: 22 December 2021 12:50 To: @openinfra.com> Sent: 22 December 2021 12:50 To: @openinfra.com> Subject: Re: Barnet Pilot area 1 Hi Oliver! I'm doing well, thank you for asking. I hope the same goes for you! Our first pilot project in Mill Hill went really well. Everything is going according to plan and it looks like the residents will be installed with fibre in February / March 2022. Attached you will find our report from the survey we did during October / November 2021. We only got answers during our campaign, a lot of the residents were a bit reluctant to answer questions like this since we are a new company in the UK and they did not believe we were working with the council. We could definitely keep doing this for you going forward, but we need to have a conversation about how the council can help us so that the residents are more comfortable with answering the survey so that we can get better results.	Blacked out email text and questionnaire cannot be included for Commercial Confidentiality reasons and personal data

		Don't hesitate to reach out if you have any questions regarding the data, I also want to wish you a merry Christmas and Happy New Year! On December 21, 2021, 12:33 PM GMT+1 @barnet.gov.uk wrote: Hi and pour and pour pour pour resident survey in Mill Hill? Or resident feedback in general? Thanks,	
24/01/2022	Emails	Correspondence regarding investment programme update From: Tobias Uller <tobias.uller@openinfra.com> Sent: 24 January 2022 17:03 To:</tobias.uller@openinfra.com>	

Från:
@Barnet.gov.uk>

Datum: måndag, 24 januari 2022 11:49

Till: Tobias Uller < tobias.uller@openinfra.com >

Ämne: RE: Open Infra - Mill Hill

That's really good to hear and looking forward to hearing more!

In terms of my availability this week, I'm free tomorrow from 13:30 onwards, or anytime on Friday other than 12-13.

Does any of that work for you?

Best,



From: Tobias Uller <tobias.uller@openinfra.com>

Sent: 24 January 2022 11:30

To: @Barnet.gov.uk>

Subject: Sv: Open Infra - Mill Hill



I'm very well thank you. I hope the same applies to you.

It's going well for us. If you want we can schedule a short teams meeting sometime this week so I can update you on where we are at the moment?

Best Regards,

Tobias Uller

Project manager | openinfra.com

		From: @Barnet.gov.uk> Sent: 24 January 2022 10:55 To: 'Tobias Uller' <tobias.uller@openinfra.com> Subject: RE: Open Infra - Mill Hill</tobias.uller@openinfra.com>	
		Hi Tobias, I trust you're well	
		I just wanted to check in with you and see how you guys are progressing in Barnet with your deployment strategy and whether there is any help or advice you may need with anything?	
		Best,	
16/02/2022	Emails	Correspondence regarding code powers consultation by Ofcom	
		From: Tobias Uller <tobias.uller@openinfra.com> Sent: 16 February 2022 11:28 To: @Barnet.gov.uk></tobias.uller@openinfra.com>	
		Subject: Sv: Consultation: Proposal to apply Code powers to Axione Fibre Limited, Global Reach Networks Limited and Open Infra Limited Hi	
		Thank you for the information. I knew that it was supposed to go out for consultation today. We also have information from Ofcom that if there are no problems with the consultation (which I understand is very unusual) we will grant code powers on the 21 st of Mars. So they will be quick when the consultation is done which is positive.	

Best Regards,

Tobias Uller

Project manager | openinfra.com

Från: @Barnet.gov.uk>

Datum: onsdag, 16 februari 2022 12:25

Till: Tobias Uller < tobias.uller@openinfra.com >

Ämne: FW: Consultation: Proposal to apply Code powers to Axione Fibre Limited, Global Reach

Networks Limited and Open Infra Limited

Hi Tobias,

For your Information, I just received this from Ofcom.

Looks like the consultation closes 19th of March.

Best,



To: @Barnet.gov.uk>

Subject: Consultation: Proposal to apply Code powers to Axione Fibre Limited, Global Reach Networks Limited and Open Infra Limited



Telecoms infrastructure

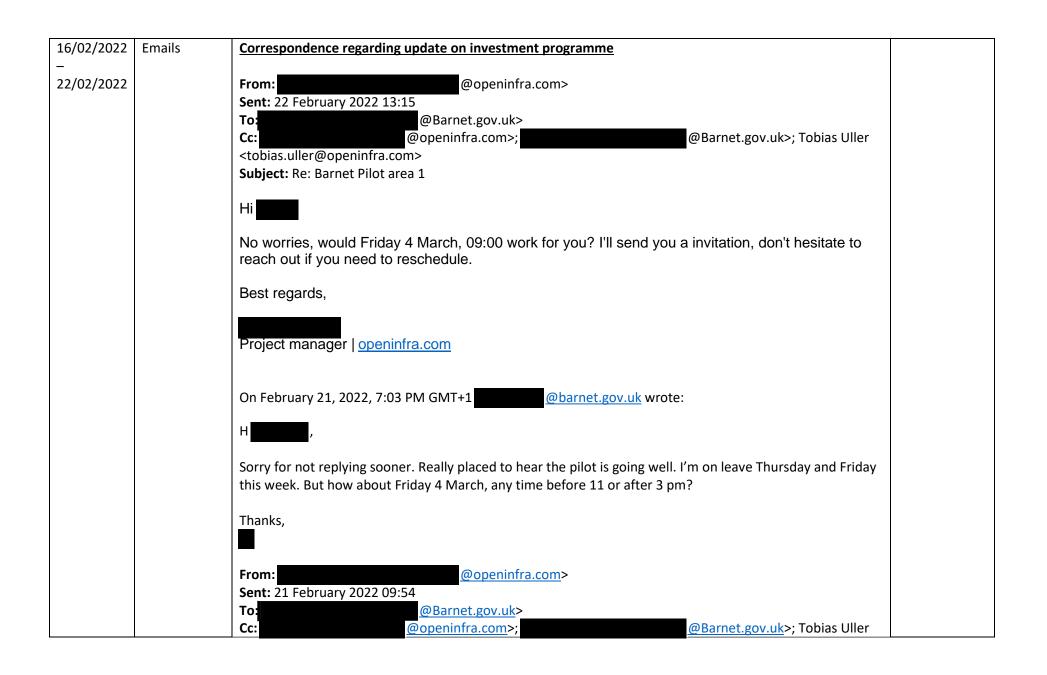
Proposal to apply Code powers to Axione Fibre Limited, Global Reach Networks Limited, and Open Infra Limited

Ofcom has today published consultations on applying the Electronic Communications Code to <u>Axione Fibre Limited</u> <u>Global Reach Networks Limited</u> and <u>Open Infra Limited</u> under section 107(4) of the Communications Act 2003.

The Code is designed to facilitate the installation and maintenance of an electronic communications network, conferring rights which result in simplified planning procedures.

These consultations close on 19 March 2022.

Ofcom is the independent regulator and competition authority for the UK communications industries. We have responsibilities across television, radio, video on demand, telecoms, wireless communications and postal services. News releases and other resources for journalists are available on our website.



<tobias.uller@openinfra.com> Subject: Re: Barnet Pilot area 1</tobias.uller@openinfra.com>	
Hello	
Were you available for a chat on Thursday or Friday?	
Best regards,	
Project manager openinfra.com	
From: Sent: 16 February 2022 15:15 To: @Barnet.gov.uk> Cc: @openinfra.com>; @Barnet.gov.uk>; Tobias Uller <tobias.uller@openinfra.com> Subject: Re: Barnet Pilot area 1</tobias.uller@openinfra.com>	
Hello !	
The Mill Hill project is going really well. We are proceeding as planned and have already expanded our sales campaign to an area nearby our first pilot. It has been really successful!	
A chat would be great, would Thursday or Friday next week work for you? Please suggest a time that works.	
All the best,	
Project manager openinfra.com	

		On February 16, 2022, 8:25 AM EST @barnet.gov.uk wrote:	
		Hi and and	
		Hope you're both well and so is the Mill Hill pilot project.	
		You're probably already thinking about next steps in the area and we wondered if Barnet Council could help.	
		It would be great to arrange a chat to talk about your future plans and to find out if Open Infra are interested in finding premises in the borough for a London office? Which is probably something we can assist you with.	
		Would you have any time next week to talk?	
		Thanks,	
08/03/2022	Catch-up Meeting	Attendees: Tobias Uller, and from Open Infra Adam Driscoll, and from Barnet Council) Agenda: to catch up on Open Infra's progress towards delivery:	
		Notes: - Applying for Code Powers - Subcontractor for delivery appointed - Agreed revised delivery method: Physical Infrastructure Access (PIA) instead of digging up the street - Investment plan for pilot area and feedback on customer interest Process for securing access rights: Homeowners vs. Tenants	
08/03/2022	Emails	Correspondence regarding identifying and contacting landlords	
- 09/03/2022		From: Driscoll, Adam Sent: 09 November 2021 10:44	

To: Tobias Uller <tobias.uller@openinfra.com>;

@Barnet.gov.uk>

Subject: RE: Landlords Mill Hill

Hi Tobias,

Unfortunately, the way we would deal with this would be through land registry searches, as council tax information will all relate to the leaseholders.

Our understanding of installations more generally is that:

- (1) Several companies digging their own ducts will leave access points at intervals along the street, and then only install the last stage connection to the rented property when a permission is granted (i.e. service is purchased, which might involve a signature from the freeholder/landlord if the law doesn't grant that right to the tenant). You'd need to find out how companies like Virgin Media and G.Network deal with this.
- (2) You can make use of PIA (Physical Infrastructure Access) from Openreach where the property is directly connected via the Openreach ducting (e.g. you can cable to the rented property along the route of the telephone pole or underground cable/duct, and install a line to the property attached to the existing telephone wire or via the existing duct).
- (3) The only blocks where you will need explicit landlord permission/wayleave first should be those where you have to cross 'common' land (shared corridors, risers, dig up shared outdoor spaces).

You will only have to do 1x Land Registry search per block to understand whom is the freeholder as it should be clearly listed.

I hope that gives a few helpful pointers. I suggest if you still have concerns then you should get some professional legal advice about your options and the best ways of securing the appropriate permissions.

Adam Driscoll
Commissioning Lead, Growth and Development Team

London Borough of Barnet, 2 Bristol Avenue, Colindale, NW9 4EW

	1		
		From: Tobias Uller	
		Sent: 08 November 2021 08:24	
		To: Driscoll, Adam;	
		Subject: Landlords Mill Hill	
		Hi,	
		I hope you are well.	
		Around residents of the tota in our pilot-area are renting. We have a problem signing these customers because they refers to their landlords. We have tried to get hold of the landlords to talk direct to them but it's very difficult to get hold of them.	
		Do the council have information about landlords or do you know where we should turn to get this kind of information?	
		Big thank you in advance!	
		Best Regards,	
		Tobias Uller	
		Project manager openinfra.com	
		Troject manager <u>operminateem</u>	
14/03/2022	Email	From: Driscoll, Adam	
, , , , ,			
		That's fine.	
		From:	
		Sent: 14 March 2022 09:45	
7, 5 5, 5 5		Sent: 14 March 2022 10:38 To: ; Cc: ; Tobias Uller; Subject: RE: Barnet Pilot area 1 That's fine. From:	

To: Driscoll, Adam;
Cc: ; Tobias Uller;
Subject: Re: Barnet Pilot area 1

The Mill Hill Residents' Association just notified us that the meeting will be held 19:30 tomorrow. Sorry for giving you wrong information, are you still available 19:30?
We are still waiting for a Zoom invitation that they will send us. We have also sent them your email address so they will send the invitation to you as well.

All the best,

Project manager | openinfra.com

On March 10, 2022, 5:31 PM GMT+1 adam driscoll wrote:

Confirmed. Please forward the meeting invite.

Thanks

From:

Sent: 10 March 2022 15:36

To:

Cc: ; priscoll, Adam

Subject: Re: Barnet Pilot area 1

Thank you for the meeting.

I wanted to reach out to see if we can confirm that Adam will attend the Town Hall Meeting with Mill Hill Residents' Association on Tuesday 15th, 20:00? (UK Time)

All the best,

		Project manager openinfra.com	
11/03/2022	Meeting (Mill Hill Residents	Meeting of Mill Hill Resident's Forum	
	Forum)	Attendance of both council and Open Infra representatives on a video conference call. Invitation from Mill Hill Resident's Association (MHRA) to speak about the proposed pilot investment programme.	
		See minutes of the meeting provided by MHRA	
23/03/2022	Email	Correspondence regarding proposed new investment area	Corresponden ce includes
		[Correspondence between Tobias Uller and Adam Driscoll comprising 3 emails regarding a proposed	details that
		additional area for network expansion within Barnet]	are the subject
			of
		Request email from Tobias Uller:	Commercial
		- set out the proposed area for investment,	Confidentiality
		 identified the location as currently benefitting from limited broadband service options, and 	
		 asked if this would get council support to proceed with an investment programme. 	
		Response from Adam Driscoll provided:	
		- Support for the proposed area of investment	
		- Reference to adjacent known location of poor connectivity	
		- Clarification as regards to the boundary of the London Borough of Barnet and where the roads	
		crossed over with a neighbouring borough that would be responsible for relevant permitting.	
		Response from Tobias Uller offering thanks.	
09/05/2022	Emails	Correspondence regarding poorly served property within a proposed investment area	Corresponden
			ce includes
		From: Tobias Uller <tobias.uller@openinfra.com></tobias.uller@openinfra.com>	details that
		Sent: 09 May 2022 09:26	are the subject
			of

@Barnet.gov.uk> Commercial Subject: Sv: quick question Confidentiality and describe a Hi, resident's private Yes we have. address that is subject to Sales in that area will start during the summer and build out will probably start somewhere in August if the GDPR. interest is high enough in the area. Best Regards, **Tobias Uller** Director, Open Infra Ltd | openinfra.com @Barnet.gov.uk> From: Sent: 09 May 2022 09:24 To: Tobias Uller <tobias.uller@openinfra.com> Subject: quick question Hi Tobias, I hope you're well... I've had a resident contact me over the weekend requesting assistance with fibre broadband as he is suffering from very poor speeds on his copper line. Do you have any plans to go into this area, this year? Hi location is marked on the map. [MAP Redacted]

		Digital and Smart Cities Lead Growth and Development Team London Borough of Barnet, 2 Bristol Avenue, London NW9 4EW Tel: Barnet Online: www.barnet.gov.uk ♣ please consider the environment - do you really need to print this email?	
11/05/2022	Emails	Correspondence regarding cabinet installation support From: Tobias Uller <tobias.uller@openinfra.com> Sent: 11 May 2022 11:55 To: @Barnet.gov.uk> Subject: Sv: Quick call Thank you! Best Regards, Tobias Uller Director, Open Infra Ltd openinfra.com Från: @Barnet.gov.uk> Datum: onsdag, 11 maj 2022 11:54 Till: Tobias Uller <tobias.uller@openinfra.com> Ämne: Re: Quick call I'll call you back later this afternoon. Best,</tobias.uller@openinfra.com></tobias.uller@openinfra.com>	

		From: Tobias Uller <tobias.uller@openinfra.com> Sent: Wednesday, May 11, 2022 11:46:54 AM To:</tobias.uller@openinfra.com>	
12/05/2022	Meeting (Street cabinet approval risks)	Attendees: - Adam Driscoll - Tobias Uller Notes: - The risk of having an installed network but no cabinet infrastructure installed to provide switching was highlighted as an increasing risk to delivery of service to residents according to timetable The process implications of various options for cabinet locations were discussed Noted that code powers only cover designated public highways, differs from system in Sweden - Noted that land registry information will help to clarify ownership of small greenspace.	Location information is subject to Commercial Confidentiality